



# ARTÍCULOS

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## Which sectors to stimulate first in Brazil? Estimating the sectoral power to pull the economy out of the recession

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### Abstract

The current recession in Brazil has provoked intense discussion concerning ways to boost economic activity. This paper intends to contribute to the debate by ranking the sectors that have the power to pull the economy out of the recession when they are stimulated, employing the eigenvector method developed by Dietzenbacher (1992). To that end, we first estimated the input-output (I-O) matrix for 2013 applying Guilhoto and Sesso (2005)'s methodology and build an I-O matrix from the National Statistical Accounts. Later, we employed the eigenvector method to find the inter-sector backward linkages and ranked them. The results highlight the importance of petroleum refining and coke, resin manufacturing and elastomers, various chemical products and preparations, and chemicals to boost the recovery of the economy. Nonetheless, the traditional sectors of construction and automotive manufacturing exhibited poor and modest results respectively.

**Keywords:** Quantitative input-output analysis, eigenvector method, development economics.

**JEL Classification:** C1, D57, O1.

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### Resumen

La actual recesión en Brasil ha provocado una intensa discusión sobre las formas de impulsar la actividad económica. Este documento pretende contribuir al debate clasificando los sectores que tienen el poder de sacar a la economía de la recesión cuando son estimulados, empleando el método eigenvector desarrollado por Dietzenbacher (1992). Para ello, primero calculamos la matriz de insumo-producto (I-O), para 2013, aplicando la metodología de Guilhoto y Sesso (2005) y construimos una I-O a partir de las cuentas de estadísticas nacionales. Posteriormente, empleamos el método del eigenvector para encontrar los eslabonamientos hacia atrás entre sectores y los clasificamos. Los resultados destacan la importancia de la refinación de petróleo y coque, la fabricación de resina y los elastómeros, diversos productos y preparados químicos y productos químicos para impulsar la recuperación de la economía. No obstante, los sectores tradicionales de la construcción y la industria automotriz exhibieron resultados pobres y modestos respectivamente.

**Palabras claves:** análisis cuantitativo de insumo-producto, metodología eigenvector, desarrollo económico.

**Clasificación JEL:** C1, D57, O1.

### INTRODUCTION

The Brazilian economy has presented a sluggish economic performance in the last few years. Currently the country is suffering a deep output contraction; a recessionary phase followed by rising prices.

In this context, 'developmentalism' is a school of economic thought that has suggested policies to overcome the crisis. Developmentalism has many branches. Two of them are the 'new developmentalism' and 'social-developmentalism'. They have suggested different policies to stimulate the economy. The former claims that exchange rate devaluation would pave the way to foster growth. Bresser Pereira (2007, 2011), Oreiro (2012), and Oreiro, Basilio, and Souza (2014) represent this group. The latter argues that redistribution toward the poor is crucial to stimulate the domestic market and trigger growth. Bastos (2012) represents social-developmentalism. (For further discussion, see Amado and Mollo, 2015).

Arguably a profound knowledge about the productive structure would help to shed light on sectors that can boost the economy. However, most of the researchers have paid scant attention to mesoeconomics. In other words, in these proposals lacks a study of the role of sectors to trigger the economy. Each sector has specific features that should be included in the analysis.





In this paper, we built the input-output (I-O) matrix for Brasil for 2013 and applied the Dietzenbacher (1992)'s eigenvector methodology to rank the sectors in terms of their 'power of pull' (or backward linkages). We employed the well-known methodology proposed by Guilhoto and Sesso (2005) to construct an I-O matrix from the *National Statistical Accounts*. Having this matrix, we estimate interindustry linkages, giving further information about sectors' power to pull the economy out of the recession. Following Luo (2013, p. 158), we define power of pull as the sectors' capacity to pull all the activities through their networks. Sectors' size and networks matter in determining the effect of one sector on the rest of the economy. The linkage indicators provide a measure of the total amount of inputs required from the activities to produce one additional unit of final demand, including the network effect. The paper also investigates the structural transformation of the Brazilian economy from 2010 to 2013.

The eigenvector method presents some advantages in comparison with conventional methods such as the Rasmussen and Hirschman linkage indicators. The advantages are related to its sensitivity to structural transformation, capability to find clusters of activities, and it gives a powerful measure of interactivity linkages. Specifically in this regard, this method gives a larger weight to the inputs from an activity presenting high backward linkage than otherwise, representing an efficient procedure to measure interindustry linkages.

The structural sequencing of the rest of the paper is as follows. Next, we overview the Brazilian economy during the 2000s. We present a brief review of techniques to measure backward linkages in Section 2. In the following section, we present the eigenvector method. The remaining two sections exhibit results and conclusions.

## THE BRAZILIAN ECONOMY IN THE 2000s: A BRIEF OVERVIEW

The Brazilian economy has grown vigorously since the middle of the 2000s. Between 2004 and 2010, per capita Gross Domestic Product (GDP) rose by 2.8% per year, even after the effects of the international financial crisis of 2008. However, despite recovering a certain degree of dynamism, the country grew slower than in 1950-1973 (United Nations, 2010).

The international context up to 2008 contributed to the economic results reached in Brazil. The global economy grew substantially, mainly driven by





China and India. In the early 2000s, Brazil benefited from rising exports and increasing international prices. Brazil became less prone to international crises, receiving large amount of net direct investment. When the international crisis unfolded, Brazil had international reserves and the capacity to employ counter-cyclical policies.

A crucial feature of the expansion was the development of the domestic market, containing three central measures. Firstly, the Brazilian government adopted a plan to stimulate economic development. The Growth Acceleration Plan (PAC) represented the recovery of the State's role in planning, coordination of public investments and cooperation with private firms.

Secondly, government applied redistributive policies, such as the *Bolsa Família*, a family subsidy programme, and real increases in the minimum wage, boosting consumption and triggering the economy. As a result, an improvement in the income distribution has emerged, with the Gini coefficient dropping from 0.61 in 1990 to 0.54 in 2009 (IPEA, 2011).

Thirdly, the rise of credit supply from the financial market was important, with the State-owned banks leading the process. The amount of credit in relation to GDP surged considerably from 2000 to 2010 (Morrone, 2015b; Marquetti, Hoff, and Miebach, 2017).

The domestic-market-led expansion policy lead to a drop in the unemployment rate. The rise in formal employment was essential to guarantee political and social stability. Moreover, reducing inequality can stimulate growth, for two major reasons. Firstly, it improves people's nutrition, translating into labour productivity gains. Income redistribution diminishes poverty, having positive effects on health and education (Deaton, 2003), supporting further increases in labour productivity. Secondly, it is easier to reach consensus to implement reforms in egalitarian economies.

Despite the growth experienced, the persistent exchange rate overvaluation started to damage industry's performance. To keep momentum, the government gave tax cuts to the automotive sector and promoted incentives for agglomeration. The development model achieved its limit by 2014. After 2014, the Brazilian economy began slowing down. In 2015, Brazil entered into a political and economic crisis followed by a recession, with the collapse of private and public investment. There is no clear sign that the economy will overcome the crisis soon.





## RANKING SECTOR'S LINKAGES: A BRIEF REVIEW

In the input-output literature, key sectors are defined as sectors that present high and above average backward and forward linkages. Several criteria were developed to investigate the importance of activities to engender economic expansion. Firstly, the simpler method—based on the Leontief's contribution— involves the sum of lines of the coefficient matrix  $A$  to assess backward (direct) linkages. It represents a measure of the total input required directly to produce one unit of output. Further extensions employed the Leontief inverse matrix to give the total effect. The sum of the rows of this matrix gives the direct and indirect (total) inputs needed as a result of the increase of one unit of final demand. Moreover, there are plenty of more sophisticated methods: fields of influence (Hewings *et al.*, 1989), triangulation (Korte and Oberhofer, 1971), hypothetical extraction (Schultz, 1977), and eigenvector method (Dietzenbacher, 1992). The latter presents an advantage since it gives a higher weight to inputs from sectors with high backward linkage indicators. It is an iterative method, connected to networks. Here, we are interested in the eigenvector procedure only. Now let's provide a brief introduction about the backward and forward linkage indicators and review few studies that applied the eigenvector technique. Our focus here is on the backward linkage indicator.

One important and well-established method to find direct backward linkage indicators was developed by Chenery and Watanabe (1958). They worked with the coefficient matrix  $A$ . As before, the row sums indicate the total amount of inputs directly required to produce one additional unit of output. Mathematically, it is represented by the left pre-multiplication of the  $A$  matrix by a unitary vector. The weighted Chenery and Watanabe (1958) direct backward linkage index ( $m$ ) can be expressed as:

$$m = n\mathbf{e}'\mathbf{A}/\mathbf{e}'\mathbf{A}\mathbf{e} \quad [1]$$

Where  $n$  is the number of sectors in the economy;  $\mathbf{e}'$  stands for a row summation vector ( $\mathbf{e}'_i = 1$  for all  $i$ ),  $\mathbf{A}$  is the input coefficient matrix, and  $\mathbf{e}$  is the column summation vector ( $\mathbf{e}_i = 1$  for all  $i$ ).

Rasmussen (1956) worked with the Leontief matrix to design an index of backward linkages. Its index exhibits how much the output (directly and indirectly) of the economy should grow to match an increase in demand in one



specific sector. It is represented by the row sums of the Leontief matrix. The total (indirect plus direct) Rasmussen backward linkages indicator  $z$  can be exhibited as:

$$z = n\mathbf{e}'(\mathbf{I} - \mathbf{A})^{-1}/[\mathbf{e}'(\mathbf{I} - \mathbf{A})^{-1}\mathbf{e}] \quad [2]$$

Where  $(\mathbf{I} - \mathbf{A})^{-1}$  is the Leontief matrix.

Conversely, the forward linkage indicators are calculated as a sum of each column in the Leontief matrix. They show how much a sector will produce (directly and indirectly) when the demand of all sectors increases by one unit. Overall, key-sectors present high backward and forward linkages (above average). Here again, our focus is on power of pull so we intend to look at backward linkages only. Our concern is to investigate sectors' power to pull the economy out of the recession.

Now that we have sketched the basic features of backward linkages, we can proceed reviewing some studies that apply the eigenvector method. Firstly, Dietzenbacher (1992) measured interindustry linkages for The Netherlands from 1948 to 1984 to rank economic sectors. He shows that using the eigenvector procedure researchers can find robust estimations of backward and forward linkages. Moreover, this method is able to detect structural change and to find clusters of producers. Dietzenbacher shows the method's superiority in comparison to well-established procedures such as the Chenery and Watanabe (1958) and the Rasmussen (1956) method.

Another empirical paper that employs the procedure is Luo (2013). He analyses the input-output data for United States (U.S.) during the 1998-2010 period. His goal was to rank the sectors that should be first bailed out in the U.S. economy. He also applied a counterfactual analysis to verify if the government stimulated the right sectors during the great recession of 2008/2009. His results underscore the necessity to bail out the motor vehicle sector, but it does not support bailing out public infrastructure, health care, computer and electronics, and service sectors. Overall, the author seems skeptical concerning the policies adopted by president Obama.

Other studies concentrate the analysis on inter-industry linkages for regional input-output (I-O) tables. In particular, Midmore, Munday, and Roberts (2006) assess industry linkages through the Welsh Financial I-O Matrix. They employed Dietzenbacher (1992)'s method, finding different ranks for sectors



according to each method applied. Their results underscore the importance of employing efficient techniques to capture inter-industry linkages, supporting regional planning.

## DATA AND METHODOLOGY

This section describes Dietzenbacher (1992)'s eigenvector method. The source of statistical data comes from the national statistical accounts of the Instituto Brasileiro de Geografia e Estatística (IBGE, 2011). Because we have only the official I-O table for 2005, the input-output table was derived from national statistical accounts for 2013.<sup>1</sup> The Resources and Uses table (containing 107 commodities and 51 activities) provides the complete information needed to construct the I-O table. Specifically, we employed the Resources and Uses Table to built the input-output (I-O) matrix following Guilhoto and Sesso (2005). The input-output table for Brazil contains 51 sectors.<sup>2</sup> For more details, see Morrone (2015a).

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- 1 A shortcoming of the study is that the I-O matrix is relatively old. The last official input-output table available for Brazil is from 2010. We made a strong effort to estimate an I-O matrix for 2013 employing the latest national accounting statistics available for Brazil. We hope that these shortcomings can be accepted.
- 2 The input-output table for Brazil presents 51 activities. The sectors of the disaggregated I-O are: agriculture, forestry, and logging (1); livestock and fisheries (2); oil and natural gas (3); iron ore (4); other mining and quarrying (5); food and beverages (6); tobacco products (7); textiles (8); articles of apparel and accessories (9); leather goods and footwear (10); wood products –furniture exclusive (11); pulp and paper products (12); newspapers, magazines, and discs (13); petroleum refining and coke (14); alcohol (15); chemicals (16); resin manufacturing and elastomers (17); pharmaceutical products (18); pesticides (19); perfumery hygiene and cleanliness (20); enamels varnishes paints and lacquers (21); various chemical products and preparations (22); rubber and plastic (23); cement and other non-metallic mineral products (24); steel manufacturing and derivatives (25); non-ferrous metallurgy (26); metal products –except machinery and equipment (27); machinery and equipment including maintenance and repairs (28); appliances and electronic equipment (29); office machines and equipment, and electronic materials (30); automotive manufacturing (31); parts and accessories for motor vehicles (32); other transport equipment (33); furniture and products of various industries (34); production and distribution of electricity gas water sewage and urban cleaning (35); construction (36); trade (37); transport storage and postal services (38); information services (39); financial intermediation, insurance and pension plan, and related services (40); real estate activities and rentals (41); maintenance and repair services (42); accommodation and food services (43); business services (44); commercial education (45); commercial health (46); services rendered to families and associations (47); domestic services (48); public education (49); public Health (50), and public administration and social security (51).



## The eigenvector method

The Dietzenbacher's method represent an infinite iterative procedure to measure and rank intersector backward and forward linkage indicators. The method addresses the infinite iterative process of power of nodes in networks (Luo, 2013, p. 160). Here, I borrow notation from Luo (2013).

The procedure can be presented as follows. Firstly, suppose  $\mathbf{r}_i$  stands for the vector of backward linkage indicators of the activities of the economy. Next, the vector  $\mathbf{r}_i + 1$  through an iterative procedure is updated as the summation of linkages (columns of the input coefficient matrix  $\mathbf{A}$ ) and it is weighted by the normalized  $\mathbf{r}_i$  from the previous iteration. It makes sense to give a larger weight to the inputs of the activities with high backward linkages than the inputs from a sector with a smaller one. The indicators are normalized (to show an average of 1), and can be expressed as:

$$\mathbf{r}_i + 1 = n\mathbf{r}'_i \mathbf{A} / (\mathbf{r}'_i \mathbf{A} \mathbf{e}) \quad [3]$$

$$\begin{aligned} \mathbf{r}_i + 2 &= n\mathbf{r}'_i + 1 \mathbf{A} / (\mathbf{r}'_i + 1 \mathbf{A} \mathbf{e}) \\ &= n((n\mathbf{r}'_i \mathbf{A}^2) / (\mathbf{r}'_i \mathbf{A} \mathbf{e})) / (n\mathbf{r}'_i \mathbf{A}^2 \mathbf{e}) / (\mathbf{r}'_i \mathbf{A} \mathbf{e}) \\ &= n\mathbf{r}'_i \mathbf{A}^2 / (\mathbf{r}'_i \mathbf{A}^2 \mathbf{e}) \end{aligned} \quad [4]$$

Where  $n$  stands for the total number of activities and  $\mathbf{e}$  is the column summation vector ( $\mathbf{e}_i = 1$  for all  $i$ ). The estimation of power indicators is improved through iterations to infinitum ( $i \rightarrow \infty$ ). Generalizing equations [3] and [4] through a sequence of iterations ( $k$ -steps-ahead), we obtain:

$$\mathbf{r}_{i+k} = \frac{n\mathbf{r}'_{i+k-1} \mathbf{A}}{\mathbf{r}'_{i+k-1} \mathbf{A} \mathbf{e}} = n\mathbf{r}'_i \mathbf{A}^k / (\mathbf{r}'_i \mathbf{A}^k \mathbf{e}) \quad [5]$$

Dietzenbacher (1992, p. 420) shown that the outcome of the procedure converges to the normalized left hand eigenvector which corresponds to the dominant eigenvalue (the Perron vector) of the matrix  $\mathbf{A}$ . The weighting vector is estimated as  $n\mathbf{q}' / (\mathbf{q}' \mathbf{e})$  with  $\mathbf{q}' \mathbf{A} = \lambda \mathbf{q}'$  [4]. Where  $\mathbf{q}'$  represents the dominant eigenvalue of  $\mathbf{A}$ . As a conclusion, the elements of  $n\mathbf{q}' / (\mathbf{q}' \mathbf{e})$  reveal the power of sectors to pull the activities of the whole economy.

Note that the power of pull ( $\mathbf{r}_i$ ) is independent on the original weighting vector employed. It means that the weighting vector might be chosen arbi-



trarily in the first iteration. Moreover, taking the final weighting vector into both equations [1] and [2] implies that the Chenery-Watanabe (C-W) index and the Rasmussen index are identical.

In summary, the eigenvector method considers both inter-sector linkage weighting and infinite iterative process to capture the influences towards the whole economy. For further information about this method, its superiority, and mathematical derivation, see Dietzenbacher (1992). Next, we employ this procedure to measure and to rank inter-industry backward linkages for Brazil for 2013.

## RESULTS

This section reports on the results of the sector's backward linkage indicators. It serves as a proxy of the power of pull of the entire economy, revealing sectors that should be bailed out first during a recession. We rank them according to their capacity to boost economic activity, leading to a robust recovery. Here the purpose is threefold and displayed in the following tables. Firstly, we compare the results of the C-W linkage with the Rasmussen index and the eigenvector's method result. Next, the outcome of the eigenvector method is analyzed. Then, we follow the ranked sectors from 2010 to 2013 and discuss them in the context of Brazil.

Table 1 exhibits the values and rankings of the 20 sectors with the highest C-W backward linkages and the Rasmussen and eigenvector indicators for 2013. Results for the 51 sectors are in the appendix. At the top of the table is Petroleum refining and coke (14) sector, followed by food and beverages (6), Alcohol (15), and pulp and paper products (12). These sectors have potential to support the recovery.

However, a closer look at the numbers reveal that they might be misleading. The Rasmussen index presents a different sector ranking. For instance, pulp and paper products (12) presents the fourth highest score in the C-W method, but it is the third in the Rasmussen index. In addition, sector 24 appears among the top 20 using only the Rasmussen index. For the top 20 sectors in the C-W method, we found a Pearson correlation coefficient of 79.67% in terms of rank. In conclusion, the results, although close, show some divergence. The high correlation for C-W and Rasmussen indicators found, shows that there is not much difference between the two methods.





Table 1  
Top 20 backward linkage C-W indicators for Brazil for 2013

Sectors	C-W	Ranking	Rasmussen	Ranking	Eigenvector	Ranking
Petroleum refining and coke	1.703	1	1.395	1	1.981	1
Food and beverages	1.649	2	1.279	2	1.486	9
Alcohol	1.627	3	1.227	5	1.367	13
Pulp and paper products	1.511	4	1.263	3	1.559	6
Various chemical products and preparations	1.479	5	1.263	4	1.654	3
Tobacco products	1.439	6	1.119	19	1.049	25
Machinery and equipment including maintenance and repairs	1.424	7	1.216	8	1.393	12
Steel manufacturing and derivatives	1.389	8	1.190	10	1.363	14
Resin manufacturing and elastomers	1.371	9	1.222	6	1.689	2
Pesticides	1.371	10	1.199	9	1.494	8
Non-ferrous metallurgy	1.358	11	1.219	7	1.587	4
Rubber and plastic	1.303	12	1.180	11	1.508	7
Appliances and electronic equipment	1.265	13	1.163	12	1.431	10
Cement and other non-metallic mineral products	1.249	14	1.139	14	1.319	17
Leather goods and footwear	1.236	15	1.124	17	1.230	22
Automotive manufacturing	1.218	16	1.126	16	1.350	16
Metal products	1.200	17	1.127	15	1.300	19
Pharmaceutical products	1.196	18	1.057	24	0.960	29
Chemicals	1.187	19	1.153	13	1.566	5
Varnishes, paints and lacquers	1.180	20	1.120	18	1.402	11

Source: Author's estimations.



Turning now to the eigenvector's elements, we see that the divergence becomes deeper. If we compare the correlation between C-W and the eigenvector method, the Pearson correlation coefficient takes the value of only 47.64%. Looking at rank, it drops to 38.37%. For example, chemicals (16) is only the nineteenth highest C-W score, but it is the fifth using the eigenvector method. This sector has medium size, but it is powerful to stimulate the rest of the economy through the network. It suggests that the C-W procedure takes into account the size of the sector only, implying crucial negative consequences for planning. These results are similar and in line with Dietzenbacher (1992), Midmore, Munday, and Roberts (2006), and Luo (2013).

Last but not least, the Rasmussen index and the eigenvector indicator revealed modest Pearson correlation coefficients. In a nutshell, it underscores the importance to estimate key sectors employing efficient methods that detect network power.

Table 2 shows the elements with the largest backward linkages in Brazil using the eigenvector method. Five sectors are crucial to pull the economy: petroleum refining and coke (14), resin manufacturing and elastomers (17), various chemical products and preparations (22), non-ferrous metallurgy (26), and Chemicals (16). They are the ones to stimulate during a recession. This serves as an input to guide development policies.

**Table 2**  
**Top 20 eigenvector backward linkage indicators for Brazil for 2013**

<i>Sectors</i>	<i>Eigenvector</i>	<i>Ranking</i>
Petroleum refining and coke	1.981	1
Resin manufacturing and elastomers	1.689	2
Various chemical products and preparations	1.654	3
Non-ferrous metallurgy	1.587	4
Chemicals	1.566	5
Pulp and paper products	1.559	6
Rubber and plastic	1.508	7
Pesticides	1.494	8
Food and beverages	1.486	9
Appliances and electronic equipment	1.431	10
Varnishes, paints and lacquers	1.402	11
Machinery and equipment including maintenance and repairs	1.396	12
Alcohol	1.367	13

**Table 2, continued...**

<i>Sectors</i>	<i>Eigenvector</i>	<i>Ranking</i>
Steel manufacturing and derivatives	1.363	14
Perfumery, hygiene and cleanliness	1.361	15
Automotive manufacturing	1.350	16
Cement and other non- metallic mineral products	1.319	17
Other mining and quarrying	1.309	18
Metal products –except machinery and equipment	1.300	19
Transport, storage and postal services	1.257	20

Source: Author's estimations.

Finally, Table 3 depicts the eigenvector indicators for the top 20 sectors in 2010 and follows them from 2010 to 2013. The results for the 51 sectors are in the Appendix. They serve as a proxy for the structural transformation of the Brazilian economy. Here, the statistics exhibit a substantial structural change. Sector 19 for instance, occupied second place in 2010, dropping to eighth in 2013. Across the board, sector 14 delivers the highest results. Other important sectors are resin manufacturing and elastomers (17) and various chemical products and preparations (22). Taking the average and ranking the elements of Table 3, the five most important sectors in the period are petroleum refining and coke (14), resin manufacturing and elastomers (17), various chemical products and preparations (22), chemicals (16), and pesticides (19).

Pesticides (19), pulp and paper products (12), varnishes, paints and lacquers (21), steel manufacturing and derivatives (25), and automotive manufacturing (31) all showed a continuous decline in network power to increase output of the economy between 2010 and 2013. Food and beverages (6) and chemicals (16) are relatively stable over the period. Notice the absence of traditional agriculture sectors in Table 3.

Moreover, construction, a traditional sector, reveals limited capacity to pull the economy out of the recession in the short/medium term. Other sectors like automotive manufacturing (31) exhibited a modest power to stimulate the economy, although its size is relevant. Despite the results found by Luo (2013) for U.S. that automotive manufacturing is central to the recovery, our estimations suggest the contrary for Brazil. The automotive sector presents a limited capacity to foster a sustainable recovery. Information services (39) and financial intermediaries (4) also have little influence in triggering economic activity. Ex-



cept for the automotive manufacturing, our results are similar and in line with Luo (2013). For details, see Table A3 in the Appendix.

**Table 3**  
**Ranking eigenvector backward linkage indicators**  
**for Brazil from 2010 to 2013**

<i>Sectors</i>	<i>2010</i>	<i>2011</i>	<i>2012</i>	<i>2013</i>
Petroleum refining and coke	1	1	1	1
Pesticides	2	4	5	8
Pulp and paper products	3	6	6	6
Resin manufacturing and elastomers	4	3	2	2
Chemicals	5	5	4	5
Varnishes, paints and lacquers	6	9	12	11
Various chemical products and preparations	7	2	3	3
Non-ferrous metallurgy	8	10	7	4
Steel manufacturing and derivatives	9	15	17	14
Food and beverages	10	7	8	9
Rubber and plastic	11	8	9	7
Appliances and electronic equipment	12	13	13	10
Automotive manufacturing	13	12	15	16
Alcohol	14	11	10	13
Machinery and equipment incl. maintenance and repairs	15	16	14	12
Transport, storage and postal services	16	19	18	20
Textiles	17	18	23	23
Parts and accessories for motor vehicles	18	22	21	21
Metal products –except machinery and equipment	19	21	20	19
Perfumery, hygiene and cleanliness	20	14	11	15

Source: Author's estimations.

Overall, the results underscore the importance of the chemical industry and connected sectors. This outcome is supported by previous studies, *e.g.* Guilhoto *et al.* (1994), that stress the pivotal role of the chemical industry to boost economic output. They found that the chemical sector and related activities present large input-output multipliers for Brazil. An older study by Prado (1981) reached similar conclusions.

Prebisch (1959) and Kaldor (1966) are some of the pioneers who argue for industry as an engine for economic growth. More recently, Rada and Taylor (2006) and Roncolato and Kucera (2013) point out that the manufacturing sector acts as an economic driver to boost growth.



Our estimations suggest that chemical and petrochemical industries represent an important cluster in Brazil. The Government's Investment Support Programs to finance investment of private firms and the investment of the state-owned Petróleo Brasileiro (Petrobras) in the exploitation of new offshore oil reserves, contributed substantially to stimulate this sector. With the political and economic crisis that unfolded, Petrobras dropped its investment by a third between 2013 and 2015 (Marquetti, Hoff, and Miebach, 2017). This process of decreasing investment and its negative impact on the rest of the economy lead to the decline in output. In this sense, it is paramount for the government to design policies to promote drivers of economic activity. In Keynesian fashion, the Brazilian government must intervene to foster an economic recovery. Lack of government intervention during a crisis, only make things worse.

Nevertheless, the results should be interpreted around the benchmark year (2013) since this is the latest official statistic available to build the I-O matrix. Extensions of the results to the current period should be interpreted with a grain of salt. In the absence of a profound change in the Brazilian economic structure, then the top sectors in Table 3 need to be stimulated.

The results suggest therefore that traditional sectors have a limited power to foster economic activity. The government's strategy should focus on sectors with large backward linkages to rapidly overcome the recession. Simple policies of expanding credit supply and giving tax cuts to the automotive manufacturing sector might not function this time. It seems unlikely that the recovery will come from agriculture either.

## CONCLUSION

This paper has applied the Dietzenbacher (1992)'s eigenvector method to rank sectors according to their power to pull the Brazilian economy out of the recession. This innovative method can shed light on the discussions about which sectors should be stimulated during the crisis. We have built a recent 2013 I-O matrix to compute the backward linkage indicators.

The results indicate that five activities are key to stimulate the economy: petroleum refining and coke, resin manufacturing and elastomers, various chemical products and preparations, non-ferrous metallurgy, and Chemicals. These results are crucial as a guide for development policies. Traditional sectors do not exhibit high scores. In particular, construction and automotive manufacturing show a





poor and modest performance respectively. It suggests that to overcome this recession requires other policies and incentives for different sectors.

The results thus show that government policies must emphasize strategic sectors. Like the ones displayed in Table 3. Taking extreme measures becomes vital to fight this recession. The traditional macro development models pay scant attention to mesoeconomics. In this vein, the paper provides a mesoeconomic perspective to tackle Brazil's problems.

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**APPENDIX**

**Table A1**  
**Eigenvector backward linkage indicators for Brazil for 2013**

Sectors	Eigenvector	Ranking	Sectors	Eigenvector	Ranking	Sectors	Eigenvector	Ranking
14	1.981	1	5	1.309	18	2	0.764	35
17	1.689	2	27	1.300	19	1	0.704	36
22	1.654	3	38	1.257	20	39	0.686	37
26	1.587	4	32	1.233	21	4	0.640	38
16	1.566	5	10	1.230	22	47	0.626	39
12	1.559	6	8	1.162	23	37	0.598	40
23	1.508	7	33	1.149	24	3	0.536	41
19	1.494	8	7	1.049	25	50	0.454	42
6	1.486	9	11	1.000	26	44	0.427	43
29	1.431	10	34	0.995	27	46	0.388	44
21	1.402	11	35	0.981	28	40	0.369	45
28	1.393	12	18	0.960	29	45	0.359	46
15	1.367	13	36	0.940	30	51	0.350	47
25	1.363	14	13	0.932	31	42	0.282	48
20	1.361	15	9	0.846	32	49	0.254	49
31	1.350	16	30	0.841	33	41	0.079	50
24	1.319	17	43	0.793	34	48	0.000	51

Note: For the disaggregated I-O with 51 sectors, we have: agriculture, forestry, and logging (1); livestock and fisheries (2); oil and natural gas (3); iron ore (4); other mining and quarrying (5); food and beverages (6); tobacco products (7); textiles (8); articles of apparel and accessories (9); leather goods and footwear (10); wood products —furniture exclusive (11); pulp and paper products (12); newspapers, magazines, and discs (13); petroleum refining and coke (14); alcohol (15); chemicals (16); resin, manufacturing and elastomers (17); pharmaceutical products (18); pesticides (19); perfumery, hygiene and cleanliness (20); enamels, varnishes, paints and lacquers (21); various chemical products and preparations (22); rubber and plastic (23); cement and other non-metallic mineral products (24); steel manufacturing and derivatives (25); non-ferrous metallurgy (26); metal products —except machinery and equipment (27); machinery and equipment including maintenance and repairs (28); appliances and electronic equipment (29); office machines and equipment, and electronic materials (30); automotive manufacturing (31); parts and accessories for motor vehicles (32); other transport equipment (33); furniture and products of various industries (34); production and distribution of electricity gas water sewage and urban cleaning (35); construction (36); trade (37); transport, storage and postal services (38); information services (39); financial intermediation, insurance, pension plan, and related services (40); real estate activities and rentals (41); maintenance and repair services (42); accommodation and food services (43); business services (44); commercial education (45); commercial health (46); services rendered to families and associations (47); domestic services (48); public education (49); public Health (50), and public administration and social security (51).

Source: Author's estimations.



**Table A2**  
**Backward linkage indicators for Brazil for 2013**

Sectors	C-W	Ranking	Rasmussen	Ranking	Eigenvector	Ranking
1	0.554	46	0.804	40	0.704	36
2	0.659	40	0.856	38	0.764	35
3	0.619	42	0.797	41	0.536	41
4	0.668	39	0.834	39	0.640	38
5	1.138	22	1.105	20	1.309	18
6	1.649	2	1.279	2	1.486	9
7	1.439	6	1.119	19	1.049	25
8	1.173	21	1.074	23	1.162	23
9	0.914	32	0.947	32	0.846	32
10	1.236	15	1.124	17	1.230	22
11	1.063	27	1.013	28	1.000	26
12	1.511	4	1.263	3	1.559	6
13	0.831	34	0.940	34	0.932	31
14	1.703	1	1.395	1	1.981	1
15	1.627	3	1.227	5	1.367	13
16	1.187	19	1.153	13	1.566	5
17	1.371	9	1.222	6	1.689	2
18	1.196	18	1.057	24	0.960	29
19	1.371	10	1.199	9	1.494	8
20	1.118	24	1.105	21	1.361	15
21	1.180	20	1.120	18	1.402	11
22	1.479	5	1.263	4	1.654	3
23	1.303	12	1.180	11	1.508	7
24	1.249	14	1.139	14	1.319	17
25	1.389	8	1.190	10	1.363	14
26	1.358	11	1.219	7	1.587	4
27	1.200	17	1.127	15	1.300	19
28	1.424	7	1.216	8	1.393	12
29	1.265	13	1.163	12	1.431	10
30	1.022	30	0.986	30	0.841	33
31	1.218	16	1.126	16	1.350	16
32	1.023	29	1.051	25	1.233	21
33	1.051	28	1.043	26	1.149	24
34	0.930	31	0.979	31	0.995	27
35	1.079	26	1.028	27	0.981	28
36	0.842	33	0.940	33	0.940	30

**Table A2, continued...**

<i>Sectors</i>	<i>C-W</i>	<i>Ranking</i>	<i>Rasmussen</i>	<i>Ranking</i>	<i>Eigenvector</i>	<i>Ranking</i>
37	0.777	35	0.856	37	0.598	40
38	1.121	23	1.086	22	1.257	20
39	1.108	25	0.987	29	0.686	37
40	0.693	37	0.797	42	0.369	45
41	0.132	50	0.565	50	0.079	50
42	0.378	48	0.679	48	0.282	48
43	0.690	38	0.882	35	0.793	34
44	0.648	41	0.794	43	0.427	43
45	0.562	45	0.749	46	0.359	46
46	0.606	44	0.770	45	0.388	44
47	0.768	36	0.858	36	0.626	39
48	0.000	51	0.509	51	0.000	51
49	0.338	49	0.662	49	0.254	49
50	0.608	43	0.781	44	0.454	42
51	0.530	47	0.739	47	0.350	47

Note: For the disaggregated I-O with 51 sectors, we have: agriculture, forestry, and logging (1); livestock and fisheries (2); oil and natural gas (3); iron ore (4); other mining and quarrying (5); food and beverages (6); tobacco products (7); textiles (8); articles of apparel and accessories (9); leather goods and footwear (10); wood products—furniture exclusive (11); pulp and paper products (12); newspapers, magazines, and discs (13); petroleum refining and coke (14); alcohol (15); chemicals (16); resin, manufacturing and elastomers (17); pharmaceutical products (18); pesticides (19); perfumery, hygiene and cleanliness (20); enamels, varnishes, paints and lacquers (21); various chemical products and preparations (22); rubber and plastic (23); cement and other non-metallic mineral products (24); steel manufacturing and derivatives (25); non-ferrous metallurgy (26); metal products —except machinery and equipment (27); machinery and equipment including maintenance and repairs (28); appliances and electronic equipment (29); office machines and equipment, and electronic materials (30); automotive manufacturing (31); parts and accessories for motor vehicles (32); other transport equipment (33); furniture and products of various industries (34); production and distribution of electricity gas water sewage and urban cleaning (35); construction (36); trade (37); transport, storage and postal services (38); information services (39); financial intermediation, insurance, pension plan, and related services (40); real estate activities and rentals (41); maintenance and repair services (42); accommodation and food services (43); business services (44); commercial education (45); commercial health (46); services rendered to families and associations (47); domestic services (48); public education (49); public Health (50), and public administration and social security (51).

Source: Author's estimations.



**Table A3**  
**Ranking eigenvector backward linkage indicators**  
**for Brazil from 2010 to 2013**

Sectors	2010	2011	2012	2013	Sectors	2010	2011	2012	2013
1	38	36	36	36	27	19	21	20	19
2	35	33	33	35	28	15	16	14	12
3	36	41	41	41	29	12	13	13	10
4	37	38	39	38	30	32	32	34	33
5	23	23	22	18	31	13	12	15	16
6	10	7	8	9	32	18	22	21	21
7	25	24	25	25	33	24	25	24	24
8	17	18	23	23	34	26	27	27	27
9	30	34	31	32	35	34	35	35	28
10	21	17	19	22	36	29	29	30	30
11	28	26	26	26	37	41	40	40	40
12	3	6	6	6	38	16	19	18	20
13	27	30	28	31	39	39	37	37	37
14	1	1	1	1	40	46	45	45	45
15	14	11	10	13	41	50	50	50	50
16	5	5	4	5	42	48	48	48	48
17	4	3	2	2	43	33	31	32	34
18	31	28	29	29	44	44	43	43	43
19	2	4	5	8	45	45	46	46	46
20	20	14	11	15	46	43	44	44	44
21	6	9	12	11	47	40	39	38	39
22	7	2	3	3	48	51	51	51	51
23	11	8	9	7	49	49	49	49	49
24	22	20	16	17	50	42	42	42	42
25	9	15	17	14	51	47	47	47	47
26	8	10	7	4					

Note: For the disaggregated I-O with 51 sectors, we have: agriculture, forestry, and logging (1); livestock and fisheries (2); oil and natural gas (3); iron ore (4); other mining and quarrying (5); food and beverages (6); tobacco products (7); textiles (8); articles of apparel and accessories (9); leather goods and footwear (10); wood products —furniture exclusive (11); pulp and paper products (12); newspapers, magazines, and discs (13); petroleum refining and coke (14); alcohol (15); chemicals (16); resin, manufacturing and elastomers (17); pharmaceutical products (18); pesticides (19); perfumery, hygiene and cleanliness (20); enamels, varnishes, paints and lacquers (21); various chemical products and preparations (22); rubber and plastic (23); cement and other non-metallic mineral products (24); steel manufacturing and derivatives (25); non-ferrous metallurgy (26); metal products —except machinery and equipment (27); machinery and equipment including maintenance and repairs (28); applianc-



es and electronic equipment (29); office machines and equipment, and electronic materials (30); automotive manufacturing (31); parts and accessories for motor vehicles (32); other transport equipment (33); furniture and products of various industries (34); production and distribution of electricity gas water sewage and urban cleaning (35); construction (36); trade (37); transport, storage and postal services (38); information services (39); financial intermediation, insurance, pension plan, and related services (40); real estate activities and rentals (41); maintenance and repair services (42); accommodation and food services (43); business services (44); commercial education (45); commercial health (46); services rendered to families and associations (47); domestic services (48); public education (49); public Health (50), and public administration and social security (51).

Source: Author's estimations.

